

IT'S TIME TO REPEAL THE CAPITAL GAINS DEDUCTION

TAX CUTS FOR THE WEALTHY LIMIT NEW MEXICO'S ABILITY TO PLAN FOR ITS FUTURE NEEDS.



WHAT ARE CAPITAL GAINS?

New Mexico gives a big and ineffective tax break to those with capital gains income.

A capital gain is the profit an investor gets when selling an asset – such as shares of stock, real estate*, or artwork – that has become more valuable. The capital gain is the difference between the original purchase price and the selling price. The gain is reported and taxed as income in the year the asset is sold. The IRS considers it ‘unearned income’ because it doesn’t come from wages or a salary.

New Mexico is one of just nine states to effectively tax capital gains *less than* the wages and salaries earned by hard-working New Mexicans. Beginning in 2003, those with capital gains income – who are overwhelmingly the wealthiest in New Mexico – were allowed to deduct 50 percent of their capital gains from their state income taxes. In 2019, legislators reduced the amount to 40 percent.

There is no evidence that the capital gains deduction does anything to promote investment in New Mexico. It is an ineffective give-away that costs the state around \$40 million every year – money that could be invested in education, transportation, and other building blocks of broadly shared economic growth.

BY THE NUMBERS

If lawmakers repeal this tax break, the \$40 million in revenue can be used to:



Increase a tax credit for more than **200,000** families especially for those with young children;



Hire **975** school teachers; or



Enroll an additional **5,000** 3- and 4- year olds in full day pre-K

All of which form the foundation of a prosperous economy.

CALCULATING CAPITAL GAINS

As an example, consider an investor who bought 50 shares of stock for \$10 each for a total cost of \$500. That person then sold the 50 shares later for \$25 each for a total value of \$1,250. The capital gain realized was the \$750 profit that the taxpayer “realized” (\$1,250 minus \$500).

Given the state’s generous tax deduction, this investor pays zero state income tax on 40 percent – or \$300 – of their \$750 profit. Meanwhile, a New Mexican who earned \$750 in wages would have to pay state income taxes on the entire amount.

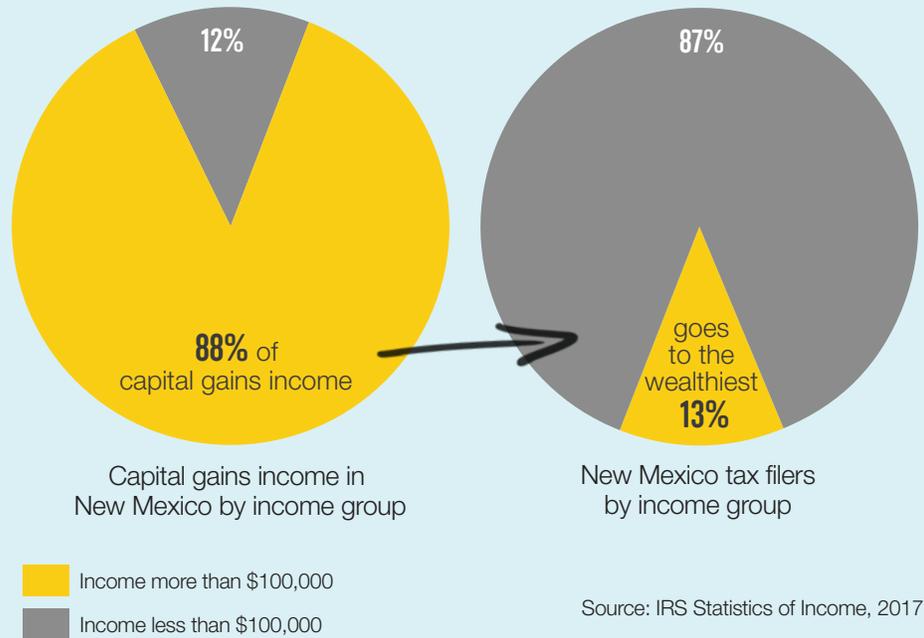
*Capital gains from the sale of a primary residence are not subject to taxation until they reach \$250,000 for a single person or \$500,000 for a married couple.

THE INCOME AND WEALTH DIVIDE

The vast majority of capital gains income goes to the wealthiest New Mexicans, worsening income inequality and broadening the racial wealth divide.

Capital gains income is generated by wealth, so it's unsurprising that – much like wealth – this particular form of income is highly concentrated in the hands of a few. Most (88 percent) of the state's capital gains income goes to just 13 percent of New Mexico's tax filers – those earning \$100,000 or more. The 87 percent of New Mexicans earning less than \$100,000 see a mere 12 percent of the capital gains income reported in our state. Even more alarming, almost half (47 percent) goes to the tiny number (0.1 percent) of New Mexicans who make more than \$1 million.

Most capital gains income goes to New Mexicans earning \$100,000+



CAPITAL GAINS INCOME LEADS TO A WIDENING WEALTH DIVIDE

This unequal distribution of capital gains income leads to a widening wealth divide. Inequalities in both wealth and income fall along racial and ethnic lines. The median income for white households with children is \$72,200 in New Mexico. It is significantly lower for Hispanic, Black, and Native American households with children.

Non-Hispanic White New Mexicans have the highest incomes

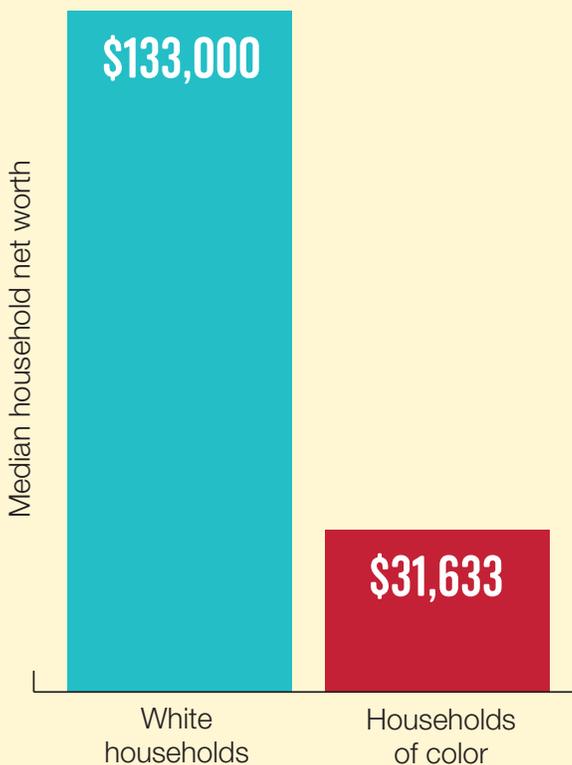
Race or ethnicity	Median household income	Percent of white median household income
White	\$72,200	100%
Asian	\$64,600	90%
Black	\$45,400	63%
Hispanic	\$38,400	53%
Native American	\$26,400	37%
New Mexico (average)	\$47,700	66%

Source: Population Reference Bureau analysis of American Community Survey data, 2016

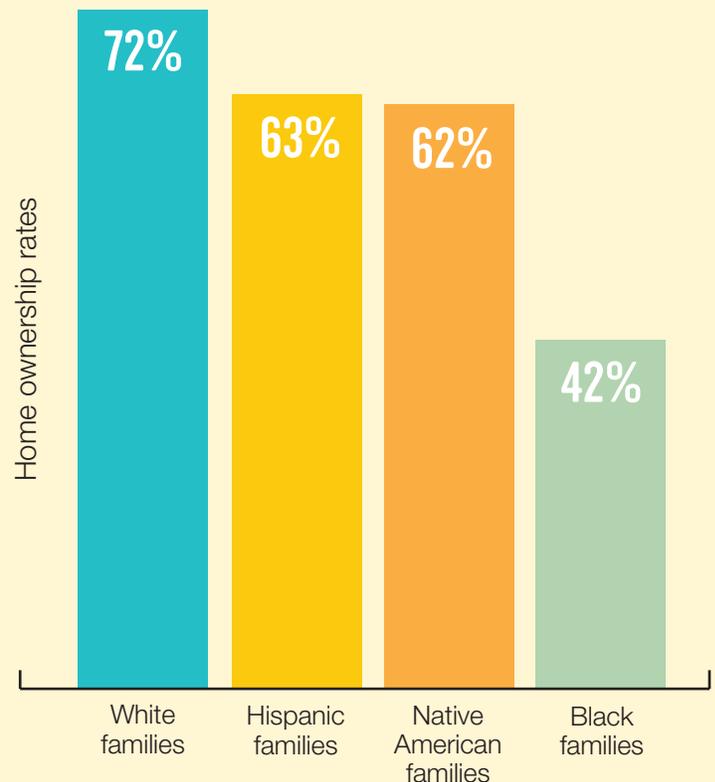
SIGNIFICANT WEALTH AND HOME OWNERSHIP DISPARITIES IN NEW MEXICO

Given white household's higher incomes – combined with current and historical policies that have advantaged whites while disadvantaging people of color – it's not surprising that whites are able to accumulate more wealth than are people of color. The median net worth of white households in New Mexico is over four times that of households of color. Home ownership makes up about two-thirds of the wealth of an average household, but whites are far more likely to own homes than are families of color.

The median net worth of white households is significantly higher than households of color



Most family wealth is held in home equity, but there are clear disparities in ownership rates



Sources: *Survey of Income and Program Participation*, 2014 Panel, Wave 4. U.S. Census Bureau, 2019. Data calculated by Prosperity Now. [Median Net Worth] 2018 American Community Survey. U.S. Census Bureau, 2019. [Home ownership rates]

THESE INCOME AND WEALTH DIVIDES DID NOT OCCUR RANDOMLY

They are the direct result of decades of discriminatory policies – such as being denied a loan for a home or business, or being denied the ability to live in a certain neighborhood. Even today, there's evidence that Blacks and Hispanics are turned down for home mortgages far more often than are white applicants with similar incomes.¹ Another study shows that Black and Hispanic home buyers are far more likely than whites to pay high interest rates, even when they have similar financial situations.² And because wealth accumulates over generations, the divide has only gotten worse over time, creating patterns of poverty and wealth that are highly unequal along the lines of race and ethnicity.

AN INEQUITABLE TAX BREAK

Since capital gains income is unequally distributed, it means the benefit of this unnecessary tax deduction is also unequally distributed. It's no surprise that policymakers often favor tax policies that benefit high-income earners. This preference is part of the reason that low- and moderate-income New Mexicans – who are primarily people of color – pay a greater share of their income in state and local taxes than do the wealthiest – who are disproportionately white.

New Mexicans with the lowest incomes pay the highest rates in state and local taxes

The majority of New Mexicans (those earning less than \$49,500 or 60 percent) pay more than 10 percent of their incomes in state and local taxes, while a tiny minority (making more than \$376,500) pay just 6 percent.



Source: *Who Pays?*, The Institute on Taxation and Economic Policy, 2018

Note: Table shows permanent law in New Mexico enacted through September 10, 2018 at 2015 income levels

NOW IS THE TIME TO REPEAL

- The hard-earned wages of everyday working New Mexicans should not be taxed at a higher rate than the profits that the state's wealthiest few make from selling stocks and bonds.
- As a state that consistently has one of the highest rates of poverty, New Mexico should structure its tax code to help hard-working families, not to favor the wealthiest.
- Repealing the capital gains tax deduction will help build a more equitable tax system – one that doesn't favor wealth over work – all while generating sustainable revenue for the state.
- There is no evidence that the capital gains deduction promotes economic growth or fosters investment. In fact, there is no requirement that capital gains income even be invested in New Mexico businesses, or that the asset generating the capital gains be located in New Mexico. It is an ineffective tax give-away.
- New Mexico is too reliant on revenue from the oil and gas industry – this keeps us in a boom-or-bust cycle. It's impossible to plan for future needs when our revenue outlook is so uncertain. Repealing this give-away would help lessen our reliance on oil and gas revenues.

1 "Kept Out". The Center for Investigative Reporting. February 2018.

2 *What Drives Racial and Ethnic Differences in High Cost Mortgages? The Role of High Risk Lenders.* NBER Working Paper No. 22004. February 2016.