# Data 101

# 2018 Kids Count Conference Albuquerque, NM



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# Your messaging toolbox

nmvoices.org

**Stories** 

# **Beware of data overload**

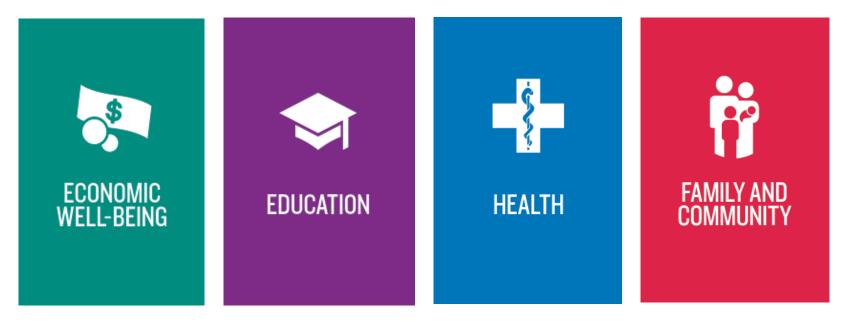


- Focus on key impactful facts
- Use data as punctuation, not a headline
  - Don't make people do the math
  - Use good data sources

# Better data lead to better solutions

# government consistent sources reliable local tied to improved comparable outcomes through research

# What is KIDS COUNT? DATA - RESEARCH - POLICY



Because all children—regardless of where they live, how much money their parents make, or the color of their skin—should have the best possible shot at reaching their full potential.

# **KIDS COUNT Data Center**



nmvoices.org	

# **KIDS COUNT Data Center**

#### www.datacenter.kidscount.org



#### All Topics

#### Select an Indicator

Browse below to view visualization options for an indicator. Jefine your search by narrowin characteristic you want. To view tables for multiple indicators, create a custom report.

TOPICS Choose one topic. See All Topics O Demographics • Economic Well-Being • Education • Family & Community F Health Health Safety & Risky Behaviors < Other National KIDS COUNT

Publications >

LOCATIONS						
New Mexico 🔻						
Show indicators with data						
For New Mexico						
By County						
O By Tribal Area						
By School District						
By City						
By Congressional District (at Large)						

#### CHARACTERISTICS

You can search for indicators by subtopic OR by characteristic but not both.

See All Indicators

District (at Large)

By Congressional District (109th-112th Congress)

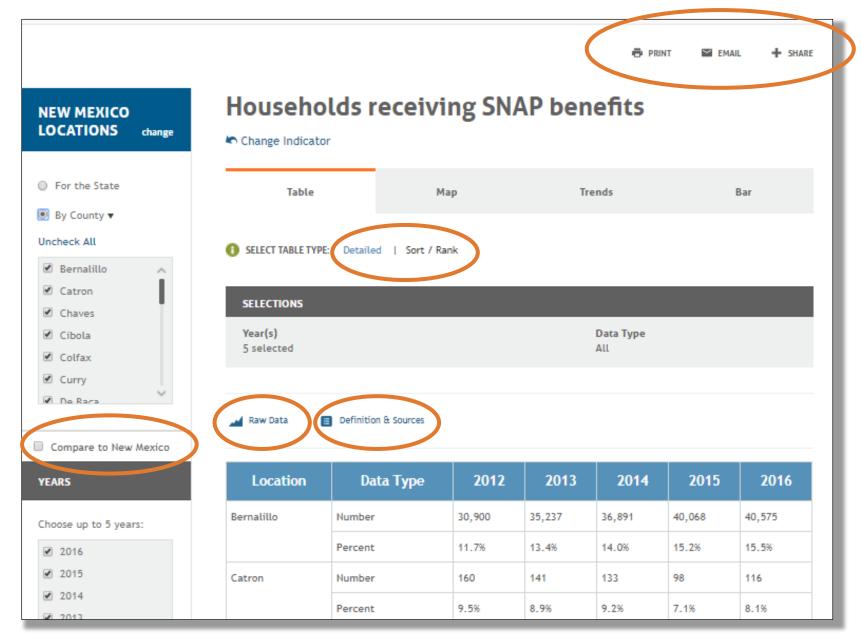
Age

Family Nativity

Race/Ethnicity



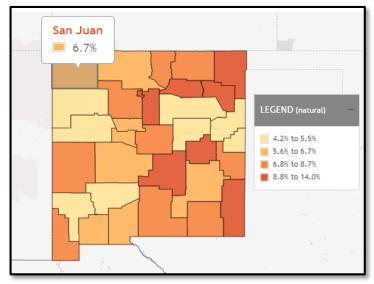




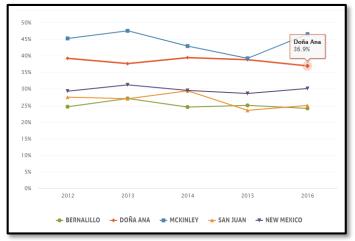
#### **TABLES**

Location	Data Type	2016
New Mexico	Number	2,204
	Percent	9.0%
Bernalillo	Number	689
	Percent	9.2%
Doña Ana	Number	207
	Percent	7.5%
McKinley	Number	87
	Percent	9.1%
San Juan	Number	142
	Percent	8.2%

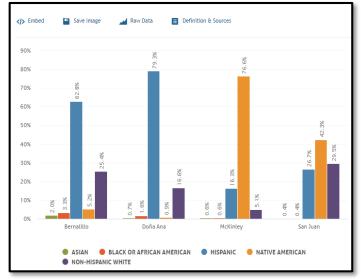
#### MAPS



#### **TREND LINES**

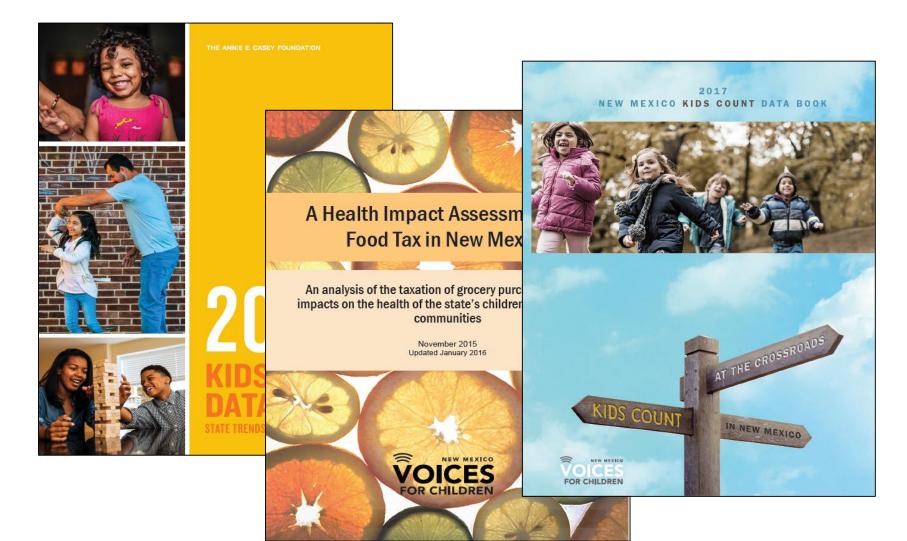


#### **BAR GRAPHS**

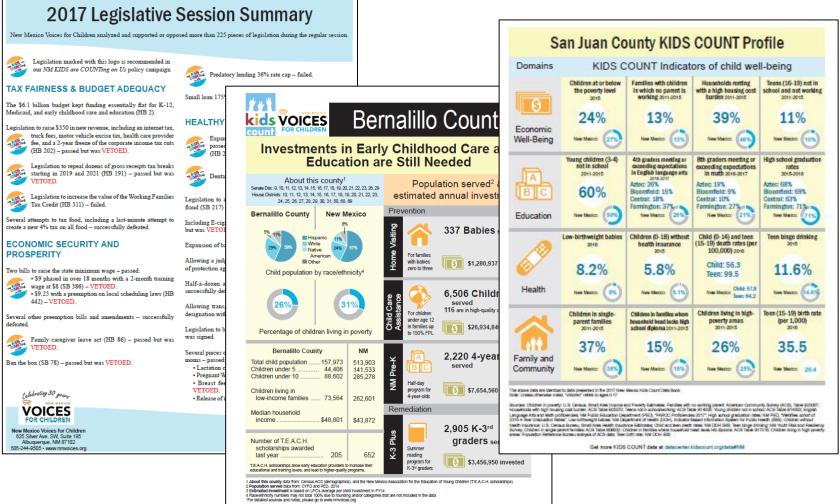




# Reports



# Fact sheets





# Examples of other useful data sites

#### CENSUS

American FactFinder Quick Facts My Tribal Area Current Population Survey Small Area Health Insurance Estimates Small Area Income and Poverty Estimates

#### **NM ORGANIZATIONS**

Cradle to Career Policy Institute Bureau of Business and Economic Research NM Community Data Collaborative Share NM

#### NATIONAL ORGANIZATIONS

Center on Budget and Policy Priorities Feeding America Kaiser Family Foundation County Health Rankings & Roadmaps City Health Dashboard Economic Policy Institute National Women's Law Center National Equity Atlas Afterschool Alliance

#### **NM AGENCIES**

NM Dept. of Health NM Indicator-Based Information System NM Youth Risk & Resiliency Survey NM Dept. of Workforce Solutions NM Child, Youth and Family Dept. NM Human Services Dept. NM Public Education Dept.

#### **US AGENCIES**

US Health and Human Services Dept. US Centers for Medicare & Medicaid Services US Dept. of Agriculture US Bureau of Labor Statistics US Dept. of Education National Center for Education Statistics

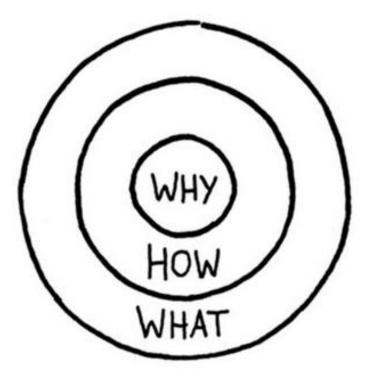
I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel.

Mediawebapps.com

Maya Angelou

# Focus on the WHY

- Start with the "why" not the "what" or the "how"
- Appeal to the emotional brain



# The power of social math

- Make data more meaningful & digestible
- Put data in social context to give it meaning
- Surprise people & provoke emotional responses
- Make comparison with familiar things
- Highlight misplaced societal values

# Which one is more meaningful at a quick glance?

#### This one...

	Lowest	Second	Middle	Fourth			
	20%	20%	20%	20%	Next 15%	Next 4%	Top 1%
Income range	Less than \$19,000	\$19,000 - \$34,000	\$34,000 - \$54,000	\$54,000 - \$82,000	\$82,000 - \$151,000	\$151,000 - \$360,000	\$360,000 or more
Average income	\$11,000	\$26,000	\$44,000	\$66,000	\$106,000	\$217,000	\$1,006,000
Tax change as percent of income	0.0%	-0.1%	-0.1%	-0.1%	-0.2%	-0.2%	-0.3%
Average change	-\$2	-\$18	-\$48	-\$84	-\$183	-\$427	-\$2,515
Share of tax change	0%	4%	10%	17%	27%	17%	25%

### ...or that one?

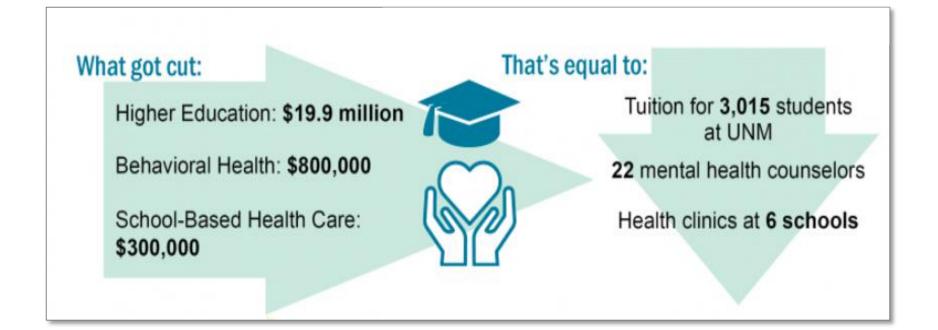
# Who gets the biggest slice of Ohio's proposed tax cut?

If you're poor? \$2\* Enough for one slice a year. In the middle? \$48\*

You can buy a cheap pizza maker.

#### At the top? \$2,515\*

Round trip for 2 to Florence, with enough left over for plenty of real Italian pizza. \*Average tax cut





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Source: Justice Policy Institute

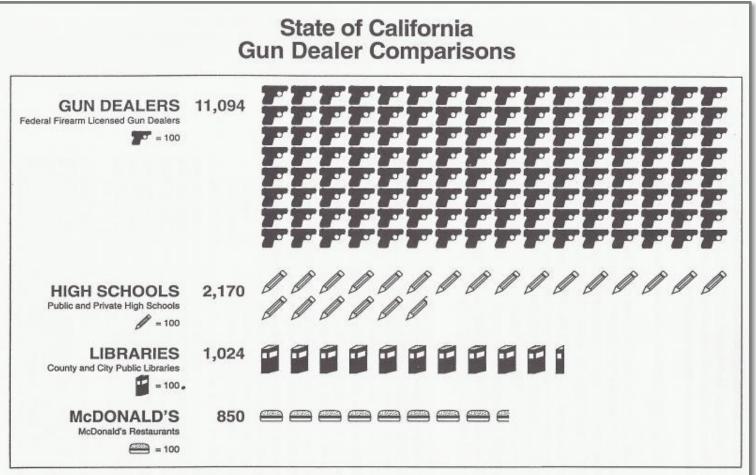


Figure 4.1. A Chart Created by Prevent Handgun Violence Against Kids

SOURCE: Prevent Handgun Violence Against Kids is a pubic education campaign funded by a grant to Martin & Glantz LLC from The California Wellness Foundation. All statistics are for the State of California. Data on gun dealers: Bureau of Alcohol, Tobacco and Firearms, Jan. 22, 1996; data on high schools: Department of Education, Educational Demographics Unit, 1994; data on libraries: California State Library, Library Services Bureau, 1994; data on McDonald's: McDonald's Corporate Headquarters, 1996.

# The power of social math

# **Break down the number by time or dollars**

"The food and beverage industry spends \$2 billion a year just targeting kids — that's more than \$5 million every day just to reach children and youth."

# **Break the number down by place**

"137,000 New Mexico kids are food insecure. That's equivalent to every student in the Albuquerque, Santa Fe, Las Cruces, and Clovis school districts not having have reliable access to a sufficient amount of nutritious food."

# **Personalize or localize the number**

"Community residents near a gasoline refinery noted that the plant emits 6 tons of pollutants/day—that's 25 balloons full of toxic pollution for each school child in the town."

# **Provide comparisons to familiar things**

"AMC Theater's large popcorn has 1,030 calories and 57 grams of fat. That's like eating a pound of baby back ribs topped with a scoop of Häagen-Dazs ice cream."

## **Provide ironic or shocking comparisons**

"More Americans believe Elvis is alive than oppose universal background checks for gun buyers."

> Sources: Sightline Institute Good Beginnings Media Institute Berkeley Media Studies Group

# How have you used data effectively?

# Thank you for all that you do for our communities!

### Don't hesitate to contact us with data questions

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